

INDO-MIM

High-quality global manufacturing franchise with strong entry barriers

Industrials

IPO Note

July 22, 2026

SUBSCRIBE

Price Band (Rs): 461 - 485

We recommend **SUBSCRIBE** to the IPO considering Indo-MIM's leadership position in the global Metal Injection Molding (MIM) industry, integrated and scalable manufacturing platform, strong technological capabilities, and diversified exposure across aerospace, defence, medical, automotive and industrial end-markets. Indo-MIM is well-positioned to benefit from global supply-chain diversification, increasing outsourcing by multinational OEMs, and the China+1 manufacturing shift, providing a long-term growth runway. At the upper end of the price band, the IPO is valued at 44.4x TTM P/E based on FY26 diluted EPS of Rs 10.9. In our view, Indo-MIM's premium valuation is supported by its global MIM leadership and healthy FY26 profitability, with RoE/ROCE of 21.3%/26.6% and EBITDA/PAT margins of 25.5%/12.7%.

Drive growth through new customer acquisition and wallet share expansion

The company is expanding its global customer base while increasing wallet share from existing customers. It added 308 new customers in FY26 contributing to Rs 35.2 bn or 8.4% of revenue while repeat customers generated 91.6% of revenue. Backed by strong customer retention, backward integration, and investments in automation and advanced manufacturing, Indo-MIM is well-positioned to capture a larger share of global outsourcing opportunities.

Diversified technologies to expand product portfolio

Indo-MIM is expanding beyond MIM into precision machining, ceramic injection molding, investment casting and metal 3D printing. The company developed 608 new tools in FY26, supported by rapid product development, backward integration and more than 9,000 product types. Acquisitions of Triax Industries, Conway Marsh Garrett Technologies and Phoenix DeVentures II, alongside its AUFLEX joint venture, further strengthen its technology portfolio and global manufacturing presence.

Engineering-led innovation as a competitive moat

Indo-MIM's integrated engineering capabilities enable the development of complex, high-precision components across automotive, defence, medical, aerospace and consumer applications. Its ability to develop 45–50 new tools per month, use rapid prototyping and commercialise advanced manufacturing technologies supports faster product qualification, customer stickiness and higher entry barriers.

Automation-driven efficiency & margin expansion

Indo-MIM has invested significantly in robotics, IoT-enabled equipment, digital manufacturing and process automation. As of March 31, 2026, the company operated 476 IoT-enabled machines and 436 robots across its facilities. These investments, combined with scale benefits and lean manufacturing, supported an EBITDA margin of 25.5% in FY26, strengthening productivity and margin resilience.

Key Risks

(1) The top 10 customers contributed 38.4% of FY26 revenue, exposing earnings to customer concentration and programme-level demand changes. (2) Exports contributed 77.2% of revenue, creating exposure to global demand, tariffs, geopolitical developments and currency volatility. (3) Imported raw materials account for approximately 61% of procurement, increasing supply-chain, currency and input-cost risks. (4) MIM capacity utilisation stood at only 30.6% in FY26, creating operating-leverage risk if demand growth or capacity ramp-up is delayed. (5) Outstanding tax and regulatory matters of approximately Rs 22.7 million could result in contingent financial exposure. (6) Recent acquisitions increase integration, execution and cross-border operational risks.

Company Background

Indo-MIM is a global precision-engineering manufacturer and MIM market leader, with 6.8% global market share in CY25 and the world's largest installed MIM capacity of 874.6 million units annually. The company operates 15 manufacturing facilities across India, the US, the UK and Mexico, serving over 1,100 customers across 55 countries. In FY26, Indo-MIM reported revenue of Rs 419.3 bn, EBITDA margin of 25.5%, PAT margin of 12.7% and ROCE of 26.6%. Its diversified manufacturing capabilities span MIM, precision machining, investment casting, ceramic injection molding and metal 3D printing, catering primarily to automotive, defence, medical and aerospace sectors.

Issue Details	
Issue Opens	July 23, 2026
Issue Closes	July 27, 2026
Type of Issue	OFS (68,291,022 shares) IPO (10,309,278 shares)
Face Value (Rs)	1
Price Band (Rs)	461 – 485
Bid Lot/ Bid Size	30 shares / Rs 14,550
Issue Size at upper price band (Rs bn)	38.1
Market Cap at upper price band (Rs bn)	239.8
Issue Structure	QIB 50%, NII 15%, Retail 35%
BRLMs	HDFC Bank, ICICI Securities, Axis Capital, Kotak Mahindra Capital, SBI Capital Markets
Registrar	MUFG Intime India

Shareholding Pattern (%)	Pre-Issue	Post-Issue
Promoter	92.9	77.7
Public	7.1	22.3

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Research Analyst

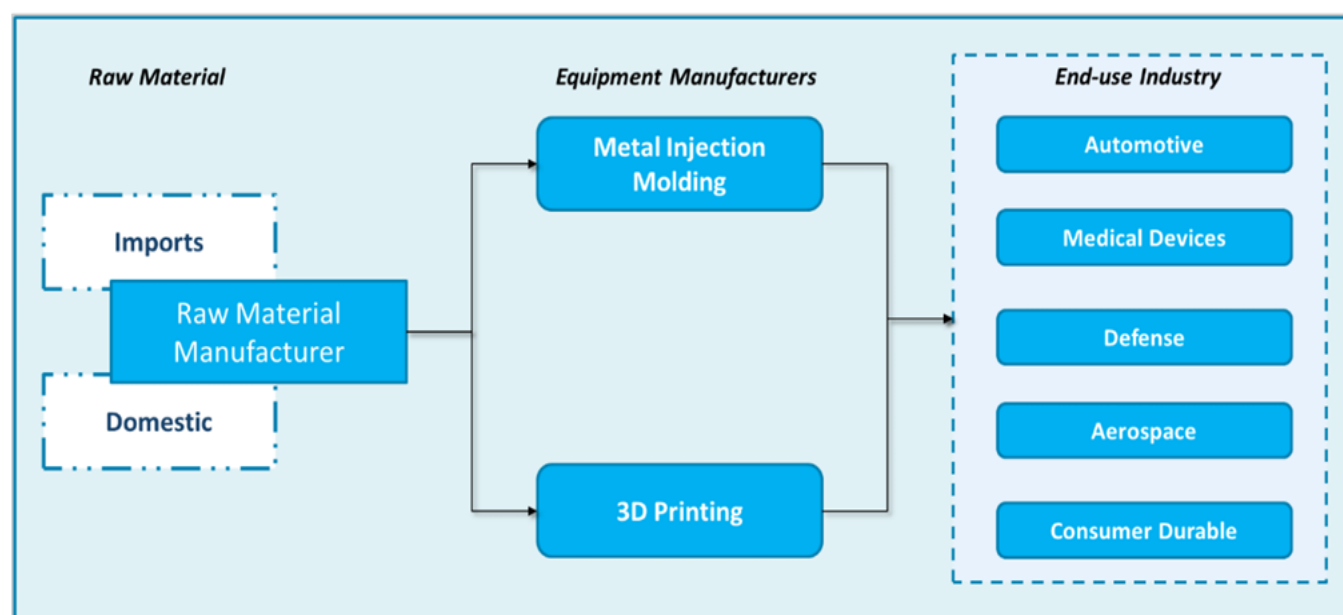
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Engineering the Next Growth Curve

- **Scale global MIM leadership:** Leveraging its 6.8% global MIM market share and industry-leading installed capacity of 874.6 million units annually to capture outsourcing opportunities and improve capacity utilisation.
- **Deepen Aerospace & Defence exposure:** Scale aerospace and defence businesses, which contributed 12.0% and 18.7% of FY26 revenue, respectively, by leveraging certifications, high qualification barriers and increasing localisation by global and Indian OEMs.
- **Build a diversified precision-engineering platform:** Expand beyond core MIM into precision machining, investment casting, ceramic injection molding and metal 3D printing, increasing the addressable market and cross-selling opportunities across customers
- **Strengthen backward integration:** Scale in-house stainless-steel powder production and commission the iron-powder facility at Gowribidanur by FY27, improving raw-material availability, quality control and cost efficiency
- **Leverage the global manufacturing network:** Utilise 15 manufacturing facilities across India, the US, the UK and Mexico to offer dual-shore production, reduce delivery lead times and serve global customers closer to their operating locations
- **Drive automation-led operating leverage:** Improve productivity, process consistency and scalability through 436 robots, 476 IoT-enabled machines and integrated ERP/MRP systems, supporting margin resilience as utilisation improves.
- **Pursue capability-led inorganic growth:** Use acquisitions such as Triax Industries, Conway Marsh Garrett and Phoenix DeVentures, along with the AUFLEX joint venture, to acquire technologies, customers and manufacturing capabilities in strategic markets.
- **Benefit from structural MIM market growth:** The global MIM market is projected to grow from US\$4.0 billion in CY25 to US\$6.2 billion by CY30, a 9.2% CAGR, providing a favourable demand environment for Indo-MIM's global platform

Exhibit 1: Metal Injection Molding Industry Value Chain



Source: Company RHP, ABM Research

Exhibit 2: Product Portfolio
Automotive Products Group

Defence Products Group

Medical Products Group

Consumer Products Group

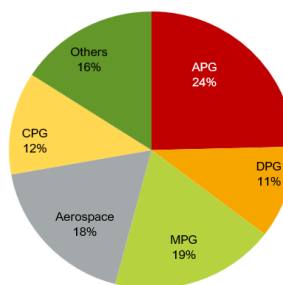
Aerospace Products Groups


Source: Company RHP, ABM Research

Exhibit 3: End Industry use

End-use Industry	Product	Application
Automotive Products Group	Vanes	Turbo chargers
	Gear segment	Fuel injection pumps
	Rocker arms	Engine
	Housings	Sensors
	Pawl	Seat belt
Defence Products Group	Magazine catch	Assault rifle
	Slide stop	Pistol
	Safety	Sub-machine gun
	Sear	Revolver
	Sight	Machine gun
Medical Products Group	Jaws	Laparoscopy
	Cartridge Base	Surgical Stapler
	Base & Adaptors	Orthopaedic
	Sound Tubes	Hearing Aid
	Blades	Spine Surgery
Consumer Products Group	Housing	Microwave oven
	Pipe Clamps	Piping
	3C Parts	Mobile phones
	Latches	Multi-utility tools
	Cams	Connectors
Aero Products Group	Manifolds & Precision Housings	Actuation systems
	Adaptors & Tees	Hot Section

Source: Company RHP, ABM Research

Exhibit 4: FY26 Revenue mix across End-Use industries


Source: Company RHP, ABM Research

Exhibit 5: Manufacturing Facilities


Source: Company RHP, ABM Research

Exhibit 6: Financial KPIs

	Unit	FY24	FY25	FY26
Revenue from Operation	Rs mn	28,704	33,296	41,930
Growth	%	6.6%	16.0%	25.9%
EBITDA	Rs mn	7,435	9,326	10,709
EBITDA Margins	%	25.9%	28.0%	25.5%
PAT	Rs mn	2,837	4,237	5,335
PAT Margins	%	9.9%	12.7%	12.7%
EPS- Basic	Rs	5.9	8.8	11.1
EPS- Diluted	Rs	5.9	8.6	10.9
P/E (at Rs 485)	x	82.3	55.2	44.5

Source: Company RHP, ABM Research

Exhibit 7: Peer Comparison (FY26)

	FY26 Revenue (Rs mn)	Face Value (Rs)	P/E (x)	Basic EPS (Rs)	RoNW (%)	Net Asset Value per share (Rs)
Indo MIM	41,930	1.0	44.5	11.1	21.3	58.2
Jiangsu Gian Technology Co. Ltd.	40,605	NA	148	3.9	3.1	165.1

Source: Company RHP, ABM Research

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